



COUNTRY DIRECTOR POSITION

Insuco Dominican Republic

About Insuco

Insuco is an international consulting firm specializing in engineering and social sciences for economic development and infrastructure projects in the South, with mandates in over 45 countries and entities in Africa, Latin America and the Caribbean.

The Group has over 120 permanent employees and approximately 250 collaborators. For the Insuco Dominican office, we are looking for a Country Manager to manage the company in the Dominican Republic.

Short video on Insuco [here](#).

Personal qualities

- Proactive and autonomous, you have a minimum of 5 years of experience in management positions of increasing responsibility in private structures and/or NGOs and experience working in the Dominican context.

- You have a strong interest in human development issues and wish to consolidate your international experience.

- You have a sense of responsibility and leadership and want to invest in challenging projects with a multicultural, young, dynamic and innovative team to contribute to the expansion of the group.



Apply at

To apply, please send your application (CV + covering letter), with the reference "DPRD2021" to the following e-mail address: candidaturerdr@insuco.com. Only applications that match the profile will be considered.

Activity to be conducted

The Country Director coordinates the activities of the different divisions or departments of the company in the Dominican Republic. He/she reports to the CEO Latin America & Caribbean.



The overall management of the company

- Participate in the development of a vision and strategic plan to develop and improve Insuco's business;
- Act as Insuco's representative in the Dominican Republic;
- Ensure regular reporting on all activities to the General Manager Latin America & Caribbean and on request to the CEO.

Business development, planning and project management

- Ensure prospecting and commercial monitoring, develop the professional network and the client portfolio;
- Ensure the signing of new contracts ;
- Oversee the planning, coordination, implementation and evaluation of services in general and projects in particular;
- Ensure quality control and improvement of project monitoring and reporting tools (project timeline, people plan, reporting schedules, reports, etc.).

Management and supervision of support services

- Ensure the implementation of and compliance with the company's policies and procedures;
- In conjunction with the HRD, CFO, CEO and DG LATAM and Caribbean, ensure the planning and management of human resources
- In conjunction with the CFO, CEO and DG LATAM and Caribbean, ensure financial planning and management.

Profile required

Training

- Bac+5 in the socio-economic and/or management fields.

Experience

- At least 5 years experience in management positions of increasing responsibility in private and/or NGO structures;
- Work experience in the Dominican context ;
- Successful experience in managing a client portfolio.

Skills

- Managerial, project management and financial management skills ;
- Very good writing skills (drafting, analysis and revision of offers, technical and strategic documents) are required;
- Excellent command of Spanish and English, both written and spoken, is required;
- The mastery of office automation and computer tools in general is essential.



Conditions

- Based in Santo Domingo with the possibility of travel within and outside the country.
- Contract for an indefinite period.
- Other possible benefits.